



FROM IMAGINATION TO REALITY

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The Audience

The needs of travelers are evolving every year, with growing expectations. Social media plays a significant role in shaping these desires, creating a demand for more personalized experiences. While traditional relaxation holidays remain popular, the craving for vacations that align with a specific lifestyle has never been stronger.

As mainstream tourism often lacks flexibility to cater to individual preferences, more holidaymakers are seeking unique, tailor-made experiences that allow them to connect with their destinations in different ways.

LTC Menzel is answering this market demand, specifically targeting sophisticated high-net-worth travelers. The traditional strong connections and relationships to prominent Golf Clubs in France, Spain and Germany have naturally defined the primary Target Audience in the first place however, In general the Source Markets are Europe, US and Russia.

The spectrum of expectations are diverse and mostly focused around tailor made activities, 5 Star Resorts, VIP Transfers, Golfing and world class culinary experiences.

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The LTC Menzel Formula



Luxurious, unique, quality driven

After discussing and understanding the exact brief and the detailed expectations of the client, LTC Menzel is hand picking the best possible suppliers and locations to deliver the experience, managing and supervising every step from conceptualisation till delivery and execution of the required concept. The foundation of the Lifestyle Boutique stands on 3 major pillars which differentiates LTC Menzel from existing Lifestyle Providers:

Strong Relationships

LTC Menzel has direct access and relationships with all major suppliers and local stakeholders allowing full access to the offer in the UAE, Oman & Saudi.

Confidentiality

The delivery is not only exclusive but also bound to confidentiality providing the client privacy - VIP Concierge Service is provided as per request and requirements of the client.

Experience

25 years of combined experience in creating and delivering the luxury travel experiences in the UAE, Oman & Saudi.

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Lifestyle Boutique - The Creators



Every experience is tailor made and has to be catered to the clients' requirements - With more than 10 years experience in the Tourism Industry and having worked with VIP Travelers, MICE groups and FIT's, Stefan Menzel knows how to curate the perfect experience for your clients and to deliver the wow effect.

The experience must excel the expectations and that is only possible with the right concept and partners - With the right network and experience in place, Stefan goes always the extra mile for you and your clients to make sure nothing less than the best is delivered!

Managing Director & Founder - LTC Menzel: Stefan Menzel



Yuri stands out as a leading expert in the Luxury and Lifestyle Segment, with over 15 years of experience as a key player for major DMCs, specializing in crafting bespoke experiences and elevating the luxury sector. Throughout their careers, Stefan and Yuri have collaborated on numerous projects, consistently making a significant impact in the tourism industry.

In addition to serving as the Lifestyle Curator for LTC Menzel, Yuri is also the Managing Partner of TEX (Travel Expert) Company, which focuses on the Russian and CIS markets.

Lifestyle Curator - LTC Menzel: Yuri Bazykin

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The Expertise

LTC Menzel is a boutique service for tailor made requests and inquiries. The experience team is living and breathing the DNA of Tourism and setting new trends and benchmarks from conceptualisation to execution of the clients requirements. The provided service and expertise is not limited to Experiences only:

Service Overview - Lifestyle Boutique LTC Menzel:

- Creating and Curating tailor made Lifestyle Experiences for Individuals and Groups
- VIP Concierge Service on Demand
- Experience Evaluation & Inspection
- Process Optimization
- Tourism Project Consulting
- Multilingual: English, German, French, Spanish & Russian
- Investment Opportunities
- Training Workshops (VIP Experience)

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LTC Menzel



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Let's meet and discuss your requirements!

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